



ITMF Annual Conference 2017

Bali, Indonesia - Sept. 14 - 16, 2017

"Technology, Trade, Climate
Orientation in Disruptive Times"

Speakers' Biodata

**Workshop – Managing
Innovation Risk**

Bill Humphries, Australia
Peter Kreitals, Australia

Fibre Session – Cotton

Xungai Wang, IFM, Australia
Arthur Spellson, ACSA, Australia
Jürg Reinhart, ICA, Switzerland

Fiber Session – Man-made Fibers

Steve Jenkins, PCI Fibers, Malaysia
Uday Gill, Indorama, Indonesia
Amit Gautam, Lenzing, Austria

Keynote Address

Mrs. Sri Mulyani Indrawati

Formal Opening Session

Jas Bedi, President, ITMF, Kenya
Ade Sudrajat, President, API, Indonesia

**1st General Session:
Textile Industry in Indonesia
Panel Discussion**

Michelle Tjokrosaputro, Danliris
Airlangga Hartarto, Minister Industry
Enggartiaso Lukita, Minister Trade
V. Ravi Shankar, Asia Pacific Fibers
Iwan S. Lukminto, Sritex
Anne P. Sutano, Pan Brothers

**2nd General Session:
Textile Value Chain**

Ruizhe Sun, CNTAC, China
Nicole Collinson, Sandler Travis & Rosenberg, USA
Benjamin Duran-Servoingt, McKinsey, Japan

**3rd General Session:
ITMF's Audit Initiative**

Karim Shafei, Gherzi, USA

**The Global Textile Machinery
Market Situation**

Christian Schindler, Director General, ITMF

**4th General Session:
Retail/E-Commerce**

Edwin Keh, HKRITA, Hong Kong
Edward Gribbin, Alvanon, USA
Jorge Martin, Euromonitor, UK
Hartmut Molzahn, 88Spares, Indonesia

Keynote Address

Prof. Jaap de Hoop Scheffer, former SG NATO,
Netherlands

**5th General Session:
Technical Textiles & Nonwovens**

Marc van Parys, University of Gent, Belgium
Pascal Denizart, CETI, France
Laurent Aucouturier, Gherzi, Switzerland

Educational Background

- 1974 Bachelor of Science (Physics), University of Strathclyde
- 1978 Doctor of Philosophy (Applied Physics), University of Strathclyde

Professional Experience

- 1981-91 Manager, Particles and Surfaces Group, CSIRO Division of Wool Technology
- 1991-93 Manager Instrumentation and Computing, CSIRO Division of Wool Technology
- 1993-96 Officer in Charge, Sydney Laboratory, CSIRO Division of Wool Technology
- 1996-06 Program Manager, CSIRO Textile and Fibre Technology)
- 2006-08 Deputy Chief, CSIRO Textile and Fibre Technology
- 2008-14 Advanced Materials Theme Leader, CSIRO Advanced Manufacturing Flagship
- 2014- Principal, Humphries Scientific
- 2015- IP and Commercialization Manager, University of Melbourne



Following his University studies, Dr Humphries took up a position with CSIRO, the Australian Government's main research organisation where he rose to the level of Chief Research Scientist. He concentrated on industrial research and was involved in the development and commercialisation of technologies such as yarn clearing with foreign fibre detection (Loepfe Brothers Ltd.), detection and elimination of contaminants in cotton blow rooms (Loptex Italia S.r.L), Laserscan for the measurement of wool fibre diameter (AWTA Ltd) and foam coated filtration fabrics for power stations (Pacific Power).

In 2014, he left CSIRO to form his own consulting company to pass on his experience in managing research, in particular, on how to reduce the risks involved in innovation to ensure commercial value is created. He also holds a position at the University of Melbourne where he manages Intellectual Property and Commercialisation issues for the Centre for Advanced Manufacturing of Prefabricated Houses.

Peter Kreitals has over 35 years of practical professional experience. He has specialist knowledge of industry management and government policy issues and is well known and respected in government and industry circles in Australia and overseas.

Peter established Kreitals Pty Ltd (formerly Kreitals Consulting Group) in early 1998. Kreitals P/L is a Management Consulting Company specialising in helping both individual businesses and broader industry segments with their strategic planning, in facilitating strategic collaborations between businesses, and in assisting companies access government grants and tenders.

Previously, Peter worked for a decade in the Federal Government on trade and industry policy issues (1980's) and another decade running the peak industry association for the Australian Textiles & Fashion Industries (1990's).

In addition, Peter currently has other roles, including:

- Chairman, Australian Textiles Technologies & Innovation Centre
- Board Member, Tyre Stewardship Australia (2013 - present)
- Executive Officer, Furniture Cabinet Joinery Alliance of Australia (Member of Industry Advisory Board, RMIT University's School of Fashion & Textiles (2008 – present)
- Chairman, RMIT Centre for Advanced Materials and Performance Textiles Advisory Committee (2014 – present)
- Chairman, Tyre Stewardship Australia Research Advisory Committee (2015 – present)

Previous

- Policy Adviser, Fiji Garment & Textile Federation (1999 – 2006)
- Executive Director, Australian Tyre Recyclers Assoc. (2003 - 2013)
- Manager, Australian TCF Technology Network (2005 – 2009)
- Council Member, Australian Furniture Association (2013 – 2014)
- Network Facilitator, M-Tex - a collaborative Network of companies and researchers involved in the textile, clothing & footwear and the minerals & resources sectors in Australia (2012 – 2014)
- Hub Facilitator, META Performance Textiles Collaborative Hub (July – December, 2014)

Peter holds a Bachelor of Economics Degree from the Australian National University.



Professor Xungai Wang

Deakin University, Australia



Professor Wang is Director of the Institute for Frontier Materials (IFM) at Deakin University. IFM is the largest materials research institute in Australia, with over 300 people working on a range of materials including fibres and textiles. He is also Director of the ARC Research Hub for Future Fibres and Australian Future Fibres Research & Innovation Centre (AFFRIC).

Professor Wang holds a PhD in Fibre Science and Technology and a Graduate Diploma in Higher Education from UNSW. In 2005 Professor Wang was awarded the US Fiber Society Distinguished Achievement Award. In 2006, he was named Alfred Deakin Professor, the highest Honour that Deakin can bestow on a member of staff. In 2010, he received the prestigious “One Thousand Talents” fellowship in China, hosted by Wuhan Textile University. He was elected President of the Fiber Society (US) in 2015.

Professor Wang has published over 300 journal articles. He is a member of the editorial advisory board of several key journals in the field, including Textile Research Journal and Journal of the Textile Institute (serving also as a Subject Editor).

Mr. Arthur Spellson is a Director and past Chairman of the Australian Cotton Shippers Association (ACSA) and Marketing Manager, Cotton for Auscott Limited. Mr. Spellson has been directly involved in the production, purchase, ginning, classing, sale and logistics of Australian cotton for more than 20 years giving him a full appreciation of the whole cotton supply chain from field to mill. Over the past 10 years Arthur's focus has been on export markets and the sale of Auscott's cotton into those markets.



Mr. Spellson is passionate about the Australian cotton industry as evidenced by his ongoing involvement in industry activities including ACSA, the export market development program, Australian Cotton Industry Forum and the Australian Cotton Conference.

Mr. Jürg Reinhart, together with his cousin Thomas Reinhart, manages Paul Reinhart AG, the family cotton trading company founded in 1788 and headquartered in Winterthur, Switzerland.

Mr. Reinhart graduated from the University of Zurich in 1984 with a Master of Law. After gaining experience in Finance he began his trading career working for Marc Rich AG and Phibro Energy in Switzerland and abroad. He joined the family company in 1989 and served in various capacities and positions, before joining the Board of Management of Paul Reinhart AG in 1995, where today he holds the position of Managing Director, as well as President of the Board of Directors.

He served on the Board of the Chamber of Commerce in Winterthur and was President of the Bremer Baumwollbörse from 2001 to 2004.

Mr. Reinhart was appointed to the ICA Board of Directors in 2010 and was welcomed as ICA President in 2016.



International Cotton Association (ICA)

Established in 1841, the ICA is the world's leading international cotton trade association and arbitral body: the majority of the world's raw cotton is traded internationally under ICA Bylaws & Rules. The ICA vision is to ensure contract sanctity in the global trade of cotton and its mission is to protect the legitimate interests of all those involved in the cotton trade. The ICA is a membership organisation with over 500 members representing all sectors of the cotton industry, including the world's major cotton companies.

VP Consulting
Chemicals, Polymers & Fibres
PCI Wood Mackenzie, Malaysia

Steve Jenkins has over 32 years' experience in the downstream chemical industries, joining Wood Mackenzie in 2015 following the acquisition of the PCI Group. He is based in Kuala Lumpur, Malaysia.

Prior to working for Wood Mackenzie, Steve was Senior Consultant for PCI Xylenes and Polyesters and has been based in Malaysia for 8 years, looking after PCI's Asia/Middle East aromatics & derivatives business and managing PCI's regional consulting projects.

Prior to his time at PCI, he spent 12 years with ICI where he held various positions in petrochemical and inorganic chemical sales and product management, and with business development responsibilities in the USA. He graduated in 1984 with a Masters Degree from Oriel College, Oxford.

Steve's consulting experience in Europe, the Americas, Middle East and Asia has been in conducting downstream market analysis for subsidiaries of National Oil Companies as well as leading regional chemical companies on strategy review and development as well as numerous feasibility studies and M&A opportunities.

In his career, Steve has developed a wide range of relevant chemical market experience across many product sectors, regions and cultures.

On a personal note, he has a keen interest in building and experimenting with analogue modular synthesisers, which he claims helps keep him young at heart....well, probably rooted in the 1970's is a better description.



Mr. Uday Gill is CEO of the Fibers business of Indorama Ventures, headquartered in Thailand since 2007. IVL is a \$7.5 billion global leader in the petrochemical and fibers space with 70 manufacturing sites in 24 countries around the world.

Mr. Gill also holds directorship of multiple group companies spread across the globe. He carries a reputation of being a visionary and has lead from the front in successful acquisitions of multiple companies across geographies in the past few years. Mr. Gill has a knack of identifying gems out of struggling units and turning these around and has achieved a tremendous growth for his fiber business.

Prior to Indorama Ventures Mr. Gill was Business Head for Reliance Industries in Mumbai from 1999-07 and Chief Executive for JCT Limited in New Delhi from 1994-99. He worked as Executive Director of Cotton Corporation in Mumbai during 1991-94.

Mr. Gill is a well-known person in the fiber and yarn industry and has been a regular presenter in prestigious forums such as ITMF, PCI, ICC, Polyester Congress etc. with papers commended for their insight into the future. He is known for recognizing emerging industry and economic trends in advance and presenting complex phenomena in simple terms.

He also has an illustrious academic background earning his Master's degree in business administration in 1976 from College of Basic Sciences, Punjab, India. Mr. Gill also won the Fulbright fellowship from University of California, Davis, USA in 1989 in addition to other awards and recognitions. He was accredited and certified by The Thai Institute of Directors in 2012 and 2013.



Mr. Gautam is based out of Hong Kong and is the Global Vice President Business Management Textiles and Director of the Board of Lenzing Fibers Shanghai.

Mr. Gautam manages global textile business and is responsible for:

- Launch and commercialization of fiber innovations
- Setting global pricing guidelines and sales targets
- New business development across textile segments
- Creating innovative and long-term partnerships in the textile value chain especially brands/retailer, and
- Responsible for driving specialization element of sCore TEN strategy of Lenzing.



Prior to Lenzing, Mr. Gautam has 15+ year of international management experience in leading cross-functional and culturally diverse teams across Europe, Asia and US.

Mr. Gautam has published several leading articles on sales and marketing, commercial excellence, and corporate sustainability.

He was conferred “Brightest Young Climate Leader” award by The Hindustan Times & CNN.

Mr. Gautam has Masters of Business Administration from Carnegie Mellon University (USA) and Bachelors in Mechanical Engineering from IIT Bombay, India.

The Lenzing Group is a world market leader headquartered in Austria, which operates production sites in all major markets as well as a worldwide network of sales and marketing offices. Lenzing supplies the global textile and nonwovens industry with high quality, botanic cellulose fibers. Its portfolio ranges from dissolving wood pulp to standard and specialty cellulose fibers. The Lenzing Group's success is based on consistent customer orientation combined with innovation, technology and quality leadership. Lenzing is committed to the principles of sustainable management with very high environmental standards.

Mr. Jas (Jaswinder) Bedi graduated as a textile technologist in the UK in 1984 and has over 32 years of experience in the manufacturing sector in Kenya. Mr. Bedi is an industrialist and an entrepreneur who has numerous responsibilities in business and various business member organizations. Over the years, he has attended several executive business courses organized by Harvard Business School, IMD, and IIM to mention a few to his credentials. He is a member of YPO-WPO global network of the Young Presidents Organization (YPO). Jas was also nominated a finalist in the 2016 Africa CEO forum awards and subsequently awarded the 2016 Sikh CEO of the year.



Mr. Bedi was appointed a board member at The Export Promotion Council in 2003 and in 2006 transferred to serve the board of The Export Processing Zones Authority for a period of 6 years until October 2012. In December 2012, HE President Mwai Kibaki honored Jas with a medal, Moran of the Burning Spear (MBS). Further In 2016 President Kenyatta appointed Jas as the Chairman of the Export Promotion Council to help boost Kenya's exports.

Mr. Bedi is currently

- President of ITMF
- Chairman Export Promotion Council
- Chairman of the African Cotton & Textile Industries Federation (ACTIF)
- Managing Director of Bedi Investments Limited
- Executive Director of Fine Spinners Uganda Limited

He has previously also served as

- Board of the Federation of Kenya Employers (FKE)
- Managing Director of Orbit Chemical Industries Limited
- Chairman of Kenya Apparel Manufacturers Exporters Association (KAMEA)
- Vice Chairman of Kenya India Business Council
- Co-Chair of the World Bank Cotton Apex Committee
- Chairman of KAM
- Director and Vice Chairman of EABC
- Chairman of the Trade and Investment committee and Kenya Private Sector Alliance (KEPSA)

Mr. Ade Sudrajat Chaired the Board of Directors of The Association of Textile Industry in Indonesia since 2010. He hold Diplom Ingeieur of Textile Technics from Fachhochschule Neiderrhein, Moenchengladbach, Germany on 1979. He has an array professional experiences in national and international organization as well. He was vice Chairman of Chamber of Commerce of West Java District in 2007 - 2011. He chaired the Compartement of textile and footwear industry of Indonesian Chamber of Commerce (KADIN) since 2010 up to present.



Place of Birth : Karanganyar
Date of Birth : May 22, 1980

Education

1992 Kalam Kudus Elementary School

1995 Tarakanita Junior High School

1998 Westtown School, Pennsylvania

2002 Bachelor of Arts in International Business
Administration and International Communications
American University of Paris



Career

2004 – now

CEO Danliris Group : PT. Dan Liris, PT. Ambassador
Garmindo, PT. Multiyasa Abadi Sentosa, PT. Efrata
Retailindo

Organization

Indonesia Textile Association as Vice Chairman of
Foreign Trade

Young President Organizations

Born in Surabaya on 1962, Airlangga Hartarto was assigned as Minister of Industry on July 27 2016. Airlangga, an alumnus of Mechanical Engineering Department, Gadjah Mada University, had become the chairman of Asosiasi Emiten Indonesia (Indonesian Public Listed Companies Association; AEI), secretary general of ASEAN Federation of Engineering Organization (AFEO), Chairman of Persatuan Insinyur Indonesia (The Institution of Engineers Indonesia; PII), Head of Engineers Council of PII, member of Majelis Wali Amanat Universitas Gadjah Mada, Vice President of Keluarga Alumni Gadjah Mada (Alumni Organization of Gadjah Mada University; KAGAMA), and also member of KAGAMA Advisory Board. He initiated Herman Johannes Award, an acknowledgment for innovations in technology, in his chairmanship period at Keluarga Alumni Fakultas Teknik UGM (Alumni Organization of Faculty of Engineering GMU; KATGAMA).



Before his assignment as minister, Airlangga was a member of commission XI in Indonesia parliament, in charge of financial, national development planning, and banking sectors. In previous period, 2009-2014, he was the chairman of commission VI in the parliament, which related to industry, small and medium scale business, investment, and state owned enterprises. In 2006-2009, he was a member of commission VII in the parliament.

Airlangga also got degrees from Monash University (MBA on 1996) and Melbourne Business School, University of Melbourne (MMT on 1997). Several awards that have been achieved including ASEAN Engineering Honorary fellow from Asean Federation of Engineering Organization in Myanmar (2004), Founding Fellow Asean Academy of Engineering Technology (2004), Australian Alumni Award for Entrepreneurship (2009) and Satyalancana Wira Karya from Republic of Indonesia (2014). He has published three books in industrial topic.

Drs. Enggartiasto Lukita was appointed as the Minister of Trade of the Republic of Indonesia in July 28th 2016. Minister Enggar has a notable experience in Government, particularly in House of Representatives where he served as Legislature from Golkar Party for 17 years. During his term as Legislature, Minister Enggar has been engaged in various Commissions, notably Commission for Agriculture, Commission for Infrastructure and Transportation, and Commission for Defense, Foreign Affairs, Communication and Information Technology, and Intelligence Service.



In addition, Minister Enggar is also a senior figure in political field, having served in many strategic positions for more than 25 years in Golkar Party and National Democratic Party, with his latest position as Chairman of Central Executive Board of National Democratic Party.

In the professional field, Minister Enggar is a successful business entrepreneur in real estate business with extensive experience in his field of business. He was founder and owner of Supradina Karya Multijaya (SDK) Group, an Indonesian-based Real Estate company and he is actively engaged in Real Estate Indonesia (REI), and has served as Chairman of REI, Chairman of the Advisory Council of REI, and currently served as Honorary Chairman of REI.

Minister Enggar holds a bachelor's degree in English Science from Institute of Teaching and Educational Science, Indonesia.

Chairman, Indonesian Fiber and Filament Yarn Maker Association

President Director, PT. Asia Pacific Fibers Tbk



Education

1981-85 Regional Engineering Tricky, India – B.Tech (Mechanical)

2004 Harvard Business School, Boston, USA, Advance Management

Work Experience

Ravi has more than 30 years of professional experience in manufacturing, marketing and business management, covering diverse businesses in engineering, textile and chemicals such as machine tools, cutting tools, textile, textile machinery and polyester.

He commenced his career in manager in Geedee Weiler India Ltd., which was a manufacturer of renowned Weiler range of conventional and CNC lathes in collaboration with Weiler GmbH, Germany. In 1991, he moved to Indonesia and joined PT. Texmaco Perkasa Engineering (manufacturer of textile machines). He started his career with Texmaco as Manager and quickly arose as Group Vice President of Textile Operations in 1995 and serving as a Group Director of Operation in 2001.

Since 2002 until now, Ravi has been the President Director of PT. Asia Pacific Fibers Tbk. (formerly known as PT. Polysindo Eka Perkasa). He managed the business through turbulent times in 2003-2005, reviving the company from liquidation to re-establish as the market leader in this business within 3 years.

Ravi has travelled widely all over the world for exhibitions developing business and establishing collaborations encompassing various businesses.

CEO PT Sritex

Indonesian Citizen, Place/Date of Birth: Solo, 24th June 1975

Santo Yosep High School, Solo•Bachelor of Science in Business Administration, Suffolk University of Business Administration, Boston, USA. • National Resilience Education Program, Short Course XX, National Resilience Institute of The Republic of Indonesia



In 2008 – 2010: Under the leadership of Mr. Iwan PT. SRITEX has been growing very rapidly. PT. SRITEX has doubled its sales. From its revenue of Rp. 3,062 trillion in 2008, takings increased to Rp. 3,557 trillion in 2009, then jumped to Rp. 5,746 trillion in 2010. Between those years, Mr. Iwan made plant expansion to increase production capacity. In 2009 Mr. Iwan expanding spinning mill, dyeing-printing-finishing and garment units. To increase the quality of the products, then Mr. Iwan has implemented a quality management system ISO 9001:2008 in 2010. In 2011 Mr. Iwan has generated the company's revenue of Rp. 6,708 trillion in 2011. Again in 2012, he expands the factory such as spinning mills, weaving and garments. Now, PT. SRITEX has occupied 130 ha of land and it has 10 units of spinning mills, 5 units of weaving mills, 3 units of dyeing-printing-finishing factories and 10 units of garments factories. Mr. Iwan also has implemented the environmental management system ISO 14001:2004 in 2012. In research and development, Mr. Iwan has succeeded develop a new kind of material and clothing namely waterproof materials, insect repellent, fire retardant, anti-stain, anti-Infrared, made from lightweight material and can absorbs sweat, and CBRN-Protective Clothing. Also a new kind military uniform for Indonesian Armed Forces as digital camouflage uniform depicting the Indonesian archipelago. In 2013: Successfully carry out an Initial Public Offering and become Public Listed Company in the textile and garment industry. In 2015 – 2017: SRITEX expanded the factories such as spinning mills and finishing unit.

Awards

- 2013 Business Man of the Year
- 2014 Indonesian Entrepreneur of the Year, Ernst and Young
- 2015 Obsession Award from Obsession Media Group
CEO of the Year (CEO Choice), Business Indonesia Award
- 2016 Top Performing Listed Companies 2016
50 Best of the Best Companies, Forbes Indonesia Magazine
Indonesia Living Legend Award 2016, Warta Indonesia Magazine
The IDX Ten Blue 2016

Vice CEO, PT. Pan Brothers Tbk.

Indonesian Citizen

Born in Solo on October 28th, 1972

Sutanto has played a vital role in turning PT. Pan Brothers Tbk. into Indonesia's largest garment manufacturers. The company, which makes apparel for international well-known brands, has approximately 37,000 employees across Indonesia. Born into a business family in logging and integrated wood industry.

Sutanto joined PT. Pan Brothers Tbk. when it was ailing in 1997, later taking a minority stake. She also owns other businesses, from home accessories and furniture export, plantation, contractor and cocoa processing.

In year 2015, she is being featured as one of the most powerful women in Asia by Forbes Asia and EOY Finalist of 2015.

As for 2016, she is selected as a Finalist of The Channel NewsAsia Luminary Award 2016 and also chosen as Indonesia Best Future Business Leader by SWA Magazine.

Holds a degree in chemical engineering major and business minor from the University of Southern California and an M.B.A. specializing in Finance from Loyola Marymount University in Los Angeles.



Born in Beijing in 1963, Mr. Sun Ruizhe graduated from Donghua University majoring in dyeing and finishing for bachelor's degree and Cheung Kong Graduate School of Business for EMBA.

Mr. Sun is a professor-level senior engineer and enjoys special government allowances from the State Council. Major research areas of Mr. Sun include management of textile science and technology, textile product development, industrial policy, industrial statistical analysis and planning, corporate social responsibility, branding, etc.

Mr. Sun is now the President of China National Textile & Apparel Council (CNTAC), and also serving as Chairman of China Textile Engineering Society, President of China National Garment Association, Deputy Director of China Textile & Garment Brand Strategy Promotion Committee and Director-General of Office for Corporate Social Responsibility under China National Textile & Apparel Council.



J. Nicole Bivens Collinson leads the International Trade and Government relations practice of Sandler, Travis & Rosenberg, P.A., and serves as managing principal of the Washington, D.C., office. She is also a member of the Firm's Operating Committee.

Ms. Collinson has over 25 years of experience in government, public affairs and lobbying. She has drafted and guided the successful implementation of several pieces of key international trade legislation such as blocking changes to the First Sale doctrine, Miscellaneous Tariff Bills, specific trade preference legislation, the Generalized System of Preferences, etc.

Ms. Collinson prepares countries, companies and associations for negotiations with the United States on free trade agreements, trade and investment agreements, labor disputes or other preferential programs. She is well-known for her ability to foster dialogue among a diverse set of stakeholders to resolve complex issues in trade policy making and implementation. She is a well-known international trade authority in Washington, regularly called upon by members of Congress and the administration to help explain complex trade programs.

Prior to joining the Firm, Ms. Collinson served as assistant chief textile negotiator for the Office of the U.S. Trade Representative, and also served as a country specialist in the International Trade Administration at the Department of Commerce, responsible for negotiations on specific topics between the U.S. and Latin America, Eastern Europe, China and Hong Kong, as well as the administration of complex textile agreements.

Ms. Collinson holds a master's degree in international relations from The George Washington University and a triple bachelor's degree in political science, European studies and French from Georgetown College. She also studied at the Université de Caen in France.



Benjamin Durand-Servoingt is an Associate Partner in the Tokyo Office of McKinsey & Company. He is a core leader of the Apparel, Fashion & Luxury practice in Asia and leads several global initiatives including FashionScope©, a long-term perspective on the evolution of the fashion markets. Benjamin works with leading apparel retailers and fashion brands across the globe, supporting them across a broad set of topics – from merchandising strategy to supply chain optimization, growth strategy or restructuring.



Prior to joining McKinsey, he had significant experience in strategic marketing working for L'Oréal and Richemont Group (Lancel brand). He holds a Master in Science from Ecole de Management de Lyon.

McKinsey & Company is a global management consulting firm that serves leading businesses, governments, non-governmental organizations, and not-for-profits. We help our clients make lasting improvements to their performance and realize their most important goals. Over nearly a century, we've built a firm uniquely equipped to this task, with presence in over 120 offices around the world.

Educational Background

1992 – 1996: Bachelor in business administration – Cairo University

Professional Experience

1996 – 1999: Textile manufacturing and trade

2000 – 2006: Founder of Context Consulting (textile consulting company)

2006 – 2017: Partner – Gherzi Egypt and Gherzi Textil Organisation

2008 – 2017: Co-founder and Chairman Ismaelia For Real Estate Investments (private equity)



Karim Shafei is an international partner with Gherzi Textil Organisation and has been involved in the textile sector in various capacities for over 20 years.

As a partner in GTO, Mr Shafei works closely with players in the textile industry advising them on strategy development, building international alliances and penetration of new markets. He has worked with manufacturers, traders, retailers, brands and organizations in the sector. Moreover, he has launched a number of successful ventures in real estate, publishing, trade and investment banking that have given him a wider and more strategic view of the entrepreneurial environment.

Gherzi Textil Organisation

Established in 1929, GTO is a multinational consulting firm focusing on the textile sector. Gherzi services include three distinct disciplines: Management consulting, Corporate Finance and Engineers & Logistics. With over 120 professionals and 6'000 references, Gherzi is present in key textile manufacturing markets and has completed projects in over 80 countries.

Born in Karlsruhe, Germany, in 1968, Dr. Schindler studied economics at the University of Fribourg, Switzerland, from where he graduated in 1994.

Between 1995 and 1998 he worked as personal assistant of two Members of Parliament in the German Bundestag, Bonn.

In 1998 he joined the Federation of German Wholesale and Foreign Trade (BGA) in Bonn/Berlin as personal assistant and speechwriter of the Association's President.

Between 2001 and 2004 he studied at the Institute for Economic Policy at the University of Cologne, Germany, where he wrote his thesis and obtained a doctorate degree in 2004.

Dr. Schindler was appointed Economist of the International Textile Manufacturers Federation on October 1, 2004 and was promoted to the position of Director in 2006. At the Federation's Annual Conference in Dubai, UAE, in September 2006 he was nominated and elected Director General as of January 1, 2007.



Chief Executive Officer

The Hong Kong Research Institute of Textiles and Apparel

Edwin is the CEO of the Hong Kong Research Institute of Textiles and Apparel. He is also on Faculty at the Wharton School, University of Pennsylvania and The Hong Kong University of Science and Technology where he teaches supply chain operations.

Until April 2010 Edwin was the SVP COO of Wal-Mart Global Procurement. Prior to Wal-Mart Edwin managed a consulting group that has done work for companies on supply chain, manufacturing, and product design. The practice also did work for non-profit organizations and charities. Edwin co-founded the Consortium For Operational Excellence in Greater China (COER GC). The Consortium is sponsored by the Wharton School and Tsinghua University.

Edwin had a career as senior executive with several US consumer goods and retail companies. He was the Managing Director of Payless Shoesource International, Donna Karan International, and Country Road Australia. He also worked for the United Nations High Commission for Refugees.

Edwin serves on multiple industry and educational boards. He advises several other social enterprises.

Edwin is the 2011 recipient of the Production and Operations Management Society's Martin K. Starr Excellence in Production and Operations Management Practice Award, and is on the Debrett's Hong Kong 100 as one of the most influential people in Technology and Digital sector.



Ed Gribbin is President of Alvanon, Inc., the retail, apparel and fashion industry's leading consulting firm. Ed leads Alvanon teams around the globe helping fashion industry clients develop and implement growth strategies and solutions in disciplines ranging from marketing and merchandising to product development and supply chain. Ed is widely recognized as one of the world's leading authorities on apparel sizing and fit and serves on numerous global boards dedicated to the success of the retail, apparel and textile sectors, including the American Apparel & Footwear Association, SPESA and the International Apparel Federation.



Prior to Alvanon, Ed served as President of Intellifit Corporation, where he co-invented the revolutionary Intellifit Body Scanner. As Senior Vice President at Angelica Corporation, Ed managed sales, marketing, design and production for one of the largest corporate-wear companies in the United States.

Ed is a regular opinion contributor to leading industry publications, including Apparel Magazine, Sourcing Journal, just-style.com, The Robin Report, and Fashion United. He has also been featured in the Wall Street Journal, the New York Times, USA Today, the Melbourne Age, and on the Today Show, Good Morning America, the Today Show Australia, National Public Radio, BBC One and BBC Radio 4.

Ed earned a Bachelor of Arts degree in Philosophy from St. Joseph's University, was a four-time member of the US National Rowing team and a World Championship medalist; he lives in Merion Station, PA with his wife Georgianne when he is not on a plane, train or boat.

Jorge Martin is Head of Research at Euromonitor International, a global market research company providing strategic intelligence on industries, companies, economies and consumers around the world.

Jorge Martin is in charge of the research programme and analytical content published around fashion and lifestyle industries. He has direct responsibility over the content and quality of Euromonitor's database, and is responsible for publishing strategic research content with a focus on corporate strategies, market and consumer trends, competitive intelligence, retail performance and opportunity analysis.

Earlier to his current role Jorge Martin was Research Manager at Euromonitor International which he joined in 2008. Prior to joining Euromonitor International, Jorge was a Research Analyst for Quid S.L., where he conducted qualitative research across several FMCG industries.

He has a master's degree in Applied Social and Market Research (Westminster University, United Kingdom) and a degree in Psychology (Universidad Complutense, Spain).



Hartmut Molzahn is the CEO and Co-Founder of 88Spares, a digital business-to-business (B2B) marketplace for the manufacturing industry. Prior to launching his entrepreneurial start-up, he contributed to the industry as Executive Vice President of C. ILLIES & CO. HANDELSGESELLSCHAFT MBH, and as Managing Director of PT ILLIES ENGINEERING INDONESIA in Jakarta, Indonesia. Being both passionate about business and applying logical solutions, Mr. Molzahn acquired master degrees in Engineering as well as Business Administration from universities in Hamburg, Germany. It is in Germany where his talent and holistic understanding of engineering and digital technology was first noticed when his thesis, on software development of Ajax Web Application, received the highest grade in the German system.



The idea to grow and develop logical business solutions that enhance the economy of our digital age remained an ongoing mission throughout Mr. Molzahn's career. It has been a goal to connect the old industrial manufacturing industry with the new digital age. His vision finally became a reality through 88Spares, Indonesia's first B2B e-marketplace. 88Spares connected end-users directly with industrial manufactures by using a digital platform. This e-marketplace not only saves time, it also shortened the supply chain and resulted in savings to the buyers, and higher sales volumes for the sellers. Mr. Molzahn believes that a winning attitude always applies a win-win solution for all involved parties.

EDUCATIONAL BACKGROUND

2002 – 2009 Master's Degree, Industrial Engineering,
Technische Universität Hamburg-Harburg

2002 – 2009 Master's Degree, Business Administration
and Management, General University of Hamburg

2006 – 2006 Engineering/ Industrial Management

Jakob Gijsbert (Jaap) de Hoop Scheffer was born in Amsterdam on 3 April 1948. After completing his secondary education, he studied law at Leiden University, graduating in 1974. From 1974 to 1976 he performed his military service in the Royal Netherlands Air Force and was discharged as a reserve officer. From 1976 to 1986, he was employed in the Foreign Service of the Ministry of Foreign Affairs, serving in Ghana, at the Netherlands Delegation to NATO and as Private Secretary to the Dutch Foreign Minister



Mr De Hoop Scheffer was elected to the House of Representatives of the States General for the Christian Democratic Alliance (CDA) in June 1986 and served on the Standing Committees on Foreign Affairs, Justice, European Affairs and Defense. He was the Chair of the Standing Committees for Foreign Affairs and Development Cooperation and a member of the Parliamentary Assemblies of NATO and the Council of Europe. He was the Party leader of the CDA between 1997 and 2001

On 22 July 2002, he was appointed Minister of Foreign Affairs

The Netherlands held the Chairmanship of the Organization for Security and Cooperation in Europe (OSCE) in 2003. Mr De Hoop Scheffer was the Chairman-in-Office of that organization until he stepped down as Foreign Minister on 3 December 2003. From January 2004 to August 2009 he was Secretary General of NATO and chairman of the North Atlantic Council.

He presently lectures in the Hague at the Faculty of Governance and Global Affairs of his Alma Mater Leiden University as Professor of International Relations and the Practice of Diplomacy. He is the Chair of the Advisory Council on International Affairs for both Government and Parliament. He is a member of the Advisory Council of VNO-NCW, the Dutch Employers Organization. He is chairman of the Supervisory Board of the "Rijksmuseum" in Amsterdam and serves on the Board of Air France-KLM as a non executive Director. He is a member of the "Trilateral Commission", a trustee of the Brussels based "Europe's World Group", is a Council member of the European Council on Foreign Relations and serves on the Board of the Center for European Policy Studies in Brussels. He is the chair of the Netherlands Civil Honours Advisory Committee. He is the chair of the Supervisory Board of the Netherlands Foundation supporting scientific research into diabetes. (DON).

He is married to Jeannine de Hoop Scheffer-van Oorschot, who graduated at Leiden University in French language and literature and currently teaches French and Dutch at the "Berlitz School of Languages" and holds positions in various volunteer groups. They have two daughters.

Doctor in Chemistry

Prof Dr em

Former Prof. Textile at University College Ghent and University Ghent

Former Head of the Textile Department and Textile Research Lab TO2C

President UNITEX (SME-association of Textile in Belgium and The Netherlands, www.unitex.be)

Organizer of international congresses and chef-editor of UNITEX-journal (periodic Textile journal - see www.unitex.be)

Owner of 8 patents

Author of 6 books

Number of lectures given in Belgium and abroad › 300 (lectures in Hong Kong, Singapore, South Africa, USA, Brazil, Canada, India, Thailand, Turkey, Spain ...)

Number of national and international publications: › 200

Member of the Centexbel board

Senior consulting at Centexbel

Owner and founder of TexZeppelin - Consultancy company dealing with emerging technologies (digital technologies, UV-LED coating/printing), plasma, laser, nanotechnology...)



Pascal Denizart, who joined the European Center for Innovative Textiles (CETI) in June 2014, has over 30 years of expertise in the textile, apparel industries and retail (covering all the technical processes: spinning, nonwoven, knitting, woven, dyeing, sewing).

With his textile engineer background, he has previously worked for the French Institute of textile and apparel (IFTH), where he was the head of marketing and business development, setting up added value corporate solutions and accelerating innovation in the field of advanced textiles.

He also entered the AGILE (ORACLE) marketing corporate team, and spent four years with LECTRA in managing PLM (Product Lifecycle Management) corporate Business, acquiring strong competences in the digital area.

Pascal Denizart is also an Associate Professor at the University of Strasbourg, specialist of eco and business design.



Educational Background

- 1990 – 1992 INSEEC-Paris, French Business School
- 1992 – 1993 ESC-Rouen, Master, International Business Administration

Professional Experience

- 2010 – Present Partner, Gherzi Textil Org. AG
- 1998 – 2009 Manager, Gherzi Textil Organisation AG
- 1995 –1997 Business Analyst, Arthur D. Little



Laurent Aucouturier is a partner with Gherzi Textil Organisation AG in Zürich, Switzerland. He has more than 19 years of experience advising clients in the textile industry with a strong focus on strategy development, due diligence and studies for public and private companies as well as NGOs. He has a strong international experience having carried out consulting assignments in 35 countries. As a partner of Gherzi, he is responsible for managing large international consulting assignments including multi-national teams. He has participated in several sector studies to define long term strategies and policies for textile-producing countries. He is familiar with market research tools.

Prior to joining Gherzi Textil Organisation AG, he worked with another management consulting firm, i.e. Arthur D. Little in the Paris office.

Gherzi Group is a leading industrial consulting firm offering integrated, independent services in management, financial, manufacturing, supply chain management, logistics and engineering consultancy with more than 100 professionals. Our specialists cover management, finance, textiles, technical textiles, garments, textile supply chain including IT, architecture, construction, mechanical- electrical engineering, and project management. Gherzi has undertaken more than 7,500 assignments worldwide in more than 70 countries.